



AMERICAN ACADEMY
OF OPHTHALMOLOGY®

Ophthalmic Business Council

2018 - 2019 | Connecting Academy and industry leaders for more than 20 years



Protecting Sight. Empowering Lives.®

Lead the conversation

The Ophthalmic Business Council (OBC) is an excellent way for leaders in the ophthalmic community to connect and share ideas. Membership in the OBC gives you the opportunity to:

- Collaborate with key stakeholders on ways to **improve patient care**
- **Network face-to-face** with Academy leaders, physicians and industry experts
- Engage in timely conversations about **critical issues facing ophthalmology**
- Successfully navigate **reimbursement and policy issues**

2018 Symposia

OBC Fall Symposium
September 20-21, 2018
San Diego

Held in conjunction with the Academy's Board of Trustees meeting, this event covers the timeliest and most relevant issues facing ophthalmology today. In-depth presentations and open-forum discussions allow you to hear from all perspectives: physician, industry, health policy and government. The Fall Symposium is the perfect way to gain meaningful insights from key players.

OBC Spring Symposium
April 11, 2019
Washington, D.C.

Hear the latest first-hand from experts on FDA, Medicare and reimbursement issues. As the speed of innovation grows, this event helps you navigate the complexities of introducing new technologies and treatments to patients.



To learn more, contact
Todd Lyckberg at
tlyckberg@aao.org
or 415.447.0361



OBC Member Benefits

Membership in the categories below is available for companies who **will not** be exhibiting at AAO 2018 in Chicago.

\$2,500 – Member

Benefits include:

- Invitation for one representative to attend the 2018 Spring and Fall Symposia
- OBC member recognition with a link to your company's website on the Academy's website
- Advance notification of Academy sponsorship opportunities via the Spring and Fall Prospectuses
- Enhanced visibility to 32,000 Academy members worldwide
- Company recognition on the Foundation donor wall and in the AAO 2018 *Meeting Guide*
- Complimentary annual subscription to *EyeNet® Magazine*
- Complimentary subscription to the weekly Academy member e-newsletter, *Academy Express*

\$5,000 – Subscriber

All Member-level benefits, plus:

- Invitation for **two** representatives to attend the 2018 Spring and Fall Symposia
- **One** complimentary corporate representative registration for AAO 2018*
- **One** complimentary corporate representative registration to attend a Subspecialty Day** meeting at AAO 2018
- Priority hotel booking for AAO 2018

\$7,500 – Patron

All Subscriber-level benefits, plus:

- Invitation for **three** representatives to attend the 2018 Spring and Fall Symposia
- **Two** complimentary corporate representative registrations for AAO 2018*
- **Two** complimentary corporate representative registrations to attend a Subspecialty Day** meeting at AAO 2018
- Special bulk discounts on Academy products

\$15,000 – Benefactor

All Patron-level benefits, plus:

- Invitation for one seat on the OBC Steering Committee, chaired by the Academy's CEO
- Opportunity to attend a special meeting of the OBC Steering Committee
- **Three** complimentary corporate representative registrations for AAO 2018*
- **Three** complimentary corporate representative registrations to attend a Subspecialty Day** meeting at AAO 2018

\$25,000 – Crown Benefactor

All Benefactor-level benefits, plus:

- Invitation for **four** representatives to attend the 2018 Spring and Fall Symposia

\$35,000 – Platinum Benefactor

All Crown Benefactor-level benefits, plus:

- Invitation for **five** representatives to attend the 2018 Spring and Fall Symposia
- Invitation for two seats on the OBC Steering Committee, chaired by the Academy's CEO

*AAO 2017: \$1,600 value per registrant

**Subspecialty Day: \$625 - \$1,350 value per registrant

“The OBC helps me gain a perspective on how the competitive landscape of health care is changing. It has been a source of collaboration and inspiration.”

ARTHUR SHEDDEN, MD, MBA
DIRECTOR OF GLOBAL MEDICAL AFFAIRS
VISTAKON®, JOHNSON & JOHNSON
VISION



2017 – 2018 Members

Crown Benefactors (\$25,000)

Alcon, Inc.
Allergan, Inc.
Genentech, Inc.
Glaukos Corporation
Johnson & Johnson Vision
Optos, Inc.
Regeneron Pharmaceuticals, Inc.
Shire

Benefactors (\$15,000)

Bausch + Lomb
Paragon BioTeck, Inc.
Sun Ophthalmics

Patrons (\$7,500)

Carl Zeiss Meditec, Inc.
Omeros Corporation

Subscribers (\$5,000)

Aerie Pharmaceuticals, Inc.
Akorn, Inc.
Heidelberg Engineering
Mallinckrodt Pharmaceuticals
Notal Vision, Inc.
Spark Therapeutics, Inc.

Members (\$2,500)

Alimera Sciences, Inc.
Apellis Pharmaceuticals
ASICO, LLC
Bio-Tissue, Inc.
Clearside Biomedical, Inc.
MicroOptix
NeoMedix Corporation
New World Medical, Inc.
ThromboGenics, Inc.
Topcon Medical Systems, Inc

*Membership year:
April 2017 – March 2018*

About the American Academy of Ophthalmology aao.org

The American Academy of Ophthalmology is the world's largest association of eye physicians and surgeons. A global community of 32,000 medical doctors, we protect sight and empower lives by setting the standards for ophthalmic education and advocating for our patients and the public. We innovate to advance our profession and to ensure the delivery of the highest-quality eye care.

About the American Academy of Ophthalmology Foundation aao.org/foundation

For more than 35 years, the Foundation has raised funds to support the Academy's educational, quality of care and service programs. These include the Ophthalmic News and Education (ONE®) Network, the Hoskins Center for Quality Eye Care, Museum of Vision, and the award-winning public service program, EyeCare America®.

“The OBC fosters collaboration, generates ideas and raises awareness about a wide range of topics impacting both the clinical and business sides of ophthalmology.”

JULIE VU, PHARM.D
HEAD OF SCIENTIFIC COLLABORATIONS
IMMUNOLOGY AND OPHTHALMOLOGY
U.S. MEDICAL AFFAIRS
GENENTECH, INC.

